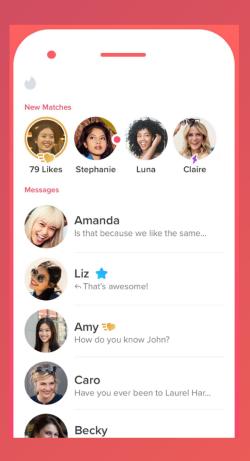
"Paws"-ing To Swipe: The Effects Of Inclusion Of Dogs In Online Dating Profile Pictures

Maggie Keverline COMM 499 Thesis Defense

Overview

Tinder

- Singles based on proximity and age range
- Customization options
- "swipe right" = indicated interest
- Mutual "swipe right" = match = potential for direct messages





Adding a dog literally to the picture

- Dog in profile picture = increased engagement with dating profile?
- Decrease uncertainty
 - Nonverbal messages suggesting approachability, attraction, and positivity
- Increase warranting value
 - Connects online profile to reality

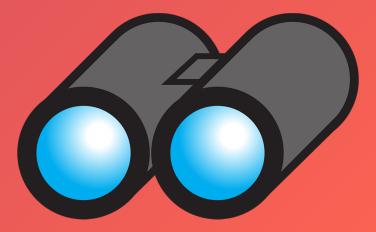


How does the presence of a dog in a Tinder profile picture affect viewers' engagement with that profile?



Looking ahead...

- Literature Review
 - Uncertainty Reduction Theory
 - Uncertainty Reduction Theory in Online Dating
 - Warranting Theory
 - Warranting Theory in Online Dating
 - Animal Effects
 - Tinder Engagement
- Hypothesis
- Methods
 - Design/Measurement
 - Participants
 - Results
- Discussion
- Limitations
- Conclusion



Uncertainty Reduction Theory (URT)

- Increased communication and learning about the other = reduced uncertainty = impression formation and predicting behavior
- Activated upon 1st encounter
 - "Entry stage"
- Passive*, active, and interactive* strategies



URT in Online Dating

- Inherent desire for information seeking
- Protect privacy and vulnerability
- Dog as opportunity for information seeking and initial conversation

Hey!

Warranting Theory

- High value on information that cannot be easily manipulated or distorted
- Verify identities and claims about another
- CMC: Tracing information back to an offline identity

Warranting Theory in Online Dating



- Inherent desire to meet in person
- Online dating profile with high warranting value:
 - connecting other social media accounts
 - profile creation to reflect your personality
 - presenting multiple pieces of your identity
- Easy to deceive others in CMC
- Dog = another component of offline identity

Animal Effects

- Dogs affect our judgement of others
- Positive outcomes in romantic partners owning a dog together
- Increased social interactions when accompanied by a dog
- Mutual point of interest
- Translated to online interactions







Tinder Engagement

- Desirable qualities in a romantic partner
 - o similarity, trust, attraction
- Significance of the profile picture
- Dog as visual enhancement



Hypothesis 1:

Tinder users are more likely to "match," or <u>swipe right</u>, on profile pictures with dogs in comparison to profile pictures without dogs



Hypothesis 2:

Tinder users are more likely to send a <u>direct message</u> to a "match" with users who have dogs in their profile pictures in comparison to users with no dogs in their profile pictures.





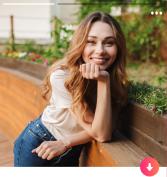
Participants will perceive the images with dogs as having <u>higher social</u> attraction.

Part I: Stimuli Confirmation

- 7 male and 6 female stock photos
- Basic Demographics (age, gender, sexual orientation)
- Interpersonal Attraction Scale (McCrosky and McCain, 1974)

Part I Stimuli

Male participants:





5'6", Gemini 🎞







5'6", Gemini 🔟

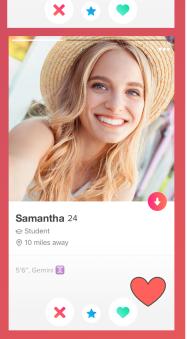


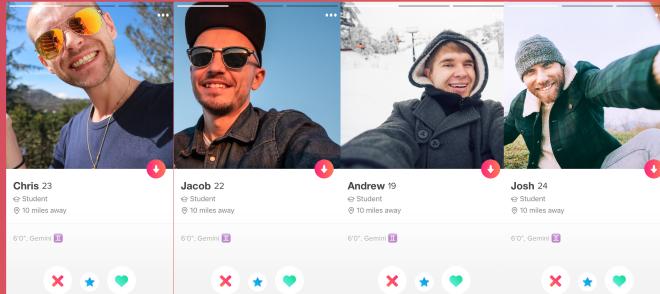












Female Participants:







Part II: Full Experiment

- IV: Tinder profile with or without dog
- DV:
 - Swipe right? (Deliberate Evaluations of Potential Romantic Partner, Sritharan et al., 2009)
 - Message? (Single item)
 - Social Attraction (Interpersonal Attraction Scale, McCrosky & McCain, 1974)
- Other:
 - Basic Demographics (age, gender, sexual orientation)
 - Familiarity with online dating

Without

Dog (o)

Female Participants:

Male Participants:

Without Dog (o)

With Dog (1) Matt 20 ⊗ Student 10 miles away

6'0", Gemini 🔟

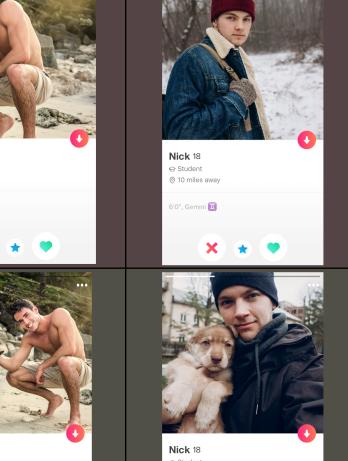
Male Stimuli I

Matt 20

⇔ Student

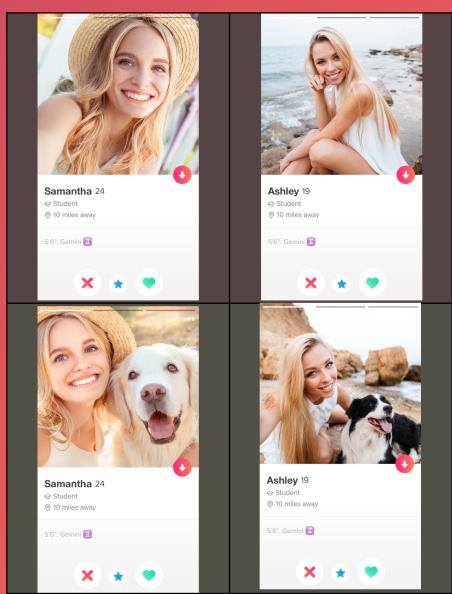
10 miles away

6'0", Gemini 🔟



⇔ Student 6'0", Gemini 🔟

With Dog (1)



Male Stimuli II

Female Stimuli I

Female Stimuli II

Participants



Part I: n=107 male=53 female=54



Part II: n=247 male=113 female=134

Results:

- H1: Swipe Right?
 - with: (M=4.04, SD= 1.13)
 - without: (M=3.70, SD=1.27)
 - Statistically significant
- H2: Direct Message?
 - with: (M=3.48, SD=1.42)
 - without: (M=3.32, SD=1.2)
 - Not statistically significant
- H3: Social Attraction?
 - with: (M=24.15, SD=5.76)
 - without: (M=23.26, SD=5.50)
 - not statistically significant
- Direct Messages



Discussion

- Dogs as icebreakers, not indicator of attractiveness
- Gender Differences
- Online dating contexts





Limitations

- Heteronormative and cis-normative
- Adobe Stock Images
- Dog breed and attractiveness
- Non-diverse model pool
- Male model statistical differences
- Mechanical Turks
- Tinder Motivations Scale (Timmermans & Caluwé, 2017)

Concluding Thoughts

- Dog as an online dating tool
 - reduces uncertainty
 - increases matches
 - warrants credibility
 - sparks conversations
- Reduced communication apprehension and increased confidence



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My Degree & My Thesis

- Research Strategies and Methods
 - Quantitative Research Methods Dr. Dillon
 - Qualitative Research Methods Dr. Cunningham
- Analyzing Gender Differences
 - Gender and Communication Dr. Waggoner
- Foundations in Communication Theory and Media
 - Intro to Comm Dr. Waggoner
 - Interpersonal Comm Dr. Broz
 - Media Literacy Dr. Collier
- Significance of CMC and online social platforms
 - Social Media and Application Dr. Dillon

Thank you for listening!

